

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARY**

Financial Statements  
And Supplementary Information

For the Year Ended June 30, 2020  
(With Comparative Totals for the Year Ended June 30, 2019)

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION INC., AND SUBSIDIARY**

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# SHARPE PATEL PLLC

## Certified Public Accountants

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Fayetteville State University Foundation Inc., and Subsidiary  
Fayetteville, North Carolina

#### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Fayetteville State University Foundation Inc., and Subsidiary (a nonprofit organization), which comprise the consolidated statement of financial position as of June 30, 2020, and the related consolidated statements of revenue, expenses and changes in net position, and cash flows for the year then ended, and the related consolidated notes to the consolidated financial statements.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the respective financial position of Fayetteville State University Foundation Inc., and Subsidiary as of June 30, 2020, and the changes in net position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Report on Summarized Comparative Information***

Other auditors previously audited Fayetteville State University Foundation Inc., and Subsidiary 2019 consolidated financial statements and expressed an unmodified audit opinion on those consolidated audited financial statements in their report dated September 30, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

## ***Other Matters***

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated August 21, 2020, on our consideration of Fayetteville State University Foundation Inc., and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of these reports is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. Those reports are an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Fayetteville State University Foundation Inc., and Subsidiary's internal control over financial reporting and compliance.

*Sharpe Patel PLLC*

Raleigh, North Carolina  
August 21, 2020

**FAYETTEVILLE STATE UNIVERSITY  
FOUNDATION, INC., AND SUBSIDIARY  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

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**Introduction**

Fayetteville State University Foundation, Inc. (Foundation), and Subsidiary provides this overview and Management Discussion and Analysis to assist in understanding the statements and Notes to the Financial Statements presented herewith for the year ended June 30, 2020 and includes comparative data for the year ended June 30, 2019. The discussion describes important trends and events that have impacted the fiscal health of the Foundation and that may continue to exert influence in future years. This discussion has been prepared by and is the responsibility of the Foundation management along with the financial statements and Notes to the Financial Statements. The report should be read and considered in its entirety.

**Using the Annual Report**

This annual report consists of a series of financial statements, Notes to the Financial Statements, and other information prepared in accordance with the Governmental Accounting Standards Board (GASB). The GASB establishes standards for external financial reporting and requires that financial statements be presented on a consolidated basis for the Foundation as a whole. These standards were used in the preparation of this document. The statements are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged. Comparative information for the prior fiscal year is also presented in the condensed financial statements.

The basic financial statements include the Statement of Net Position, the Statement of Revenues, Expenses, and Changes in Net Position, and the Statement of Cash Flows. The Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position are discussed in later sections of this discussion and analysis.

The Statement of Cash Flows provides information relative to the Foundation's sources and uses of cash for operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The statement provides a reconciliation of beginning cash balances to ending cash balances and is representative of the activity reported on the Statement of Revenues, Expenses, and Changes in Net Position as adjusted for changes in the beginning and ending balance of noncash accounts on the Statement of Net Position.

The Notes to the Financial Statements should be read in conjunction with the financial statements. The Notes to the Financial Statements provide information regarding the significant accounting principles applied in the financial statements, authority for and

associated risk of deposits and investments, detailed information on deposits and investments, long-term liabilities, revenues, expenses, required information on insurance against losses, commitments and contingencies, and if necessary, a discussion of accounting changes, adjustments to prior periods, and events subsequent to the Foundation's financial statement period. Overall, these Notes to the Financial Statements provide information to better understand details, risk, and uncertainties associated with amounts reported in the financial statements.

### **Reporting Entity**

The financial statements report information about the Foundation as a whole using accounting methods similar to those used in the private-sector. The Foundation includes as a subsidiary the Fayetteville State University Student Housing Foundation, LLC (Housing Foundation). The Housing Foundation owns University Place Apartments (UPA) near to the campus of Fayetteville State University (University). All beds at UPA are leased to the University to be utilized for student housing.

### **Financial Highlights**

The Foundation's financial position, as a whole, remained relatively stable during the fiscal year ended June 30, 2020. The combined net position for the Foundation increased \$231 thousand.

### **Statement of Net Position**

The Statement of Net Position presents the assets, deferred outflows of resources, liabilities, and net position of the Foundation as of the end of the fiscal year. The statement is a point-in-time statement presenting a fiscal snapshot of Foundation. From the data presented, readers of the Statement of Net Position are able to determine the assets available to continue the operations of the Foundation. They are also able to determine how much the Foundation owes to vendors and others and how much is held for future use by the Foundation or others. Finally, the Statement of Net Position provides a picture of the net position and their availability for expenditure by the Foundation.

Net position is divided into categories to show the availability to meet the Foundation's obligations. The first category, net investment in capital assets provides the Foundation's equity in property, plant, and equipment. The next net position category is restricted net position, which is divided into two categories, nonexpendable and expendable. Restricted nonexpendable net position consists primarily of the Foundation's permanent endowment funds and is only available for investment purposes. Restricted expendable net position is available for use by the Foundation but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. The final category is unrestricted net position.

Unrestricted net position is available to the Foundation for any lawful purpose of the Foundation.

<b>Condensed Statement of Net Position</b>				
	<u>2020</u>	<u>2019</u>	<u>Increase/ (Decrease)</u>	<u>Percent Change</u>
<b>Assets</b>				
Current Assets	\$ 4,283,577	\$ 4,411,627	\$ (128,050)	-2.90%
Noncurrent Assets:				
Investments	7,914,094	7,659,952	254,142	3.32%
Other	8,618,553	9,157,494	(538,941)	-5.89%
Total Assets	<u>20,816,224</u>	<u>21,229,073</u>	<u>(412,849)</u>	-1.94%
<b>Liabilities</b>				
Current Liabilities	617,876	722,360	(104,484)	-14.46%
Noncurrent Liabilities	8,578,000	9,117,000	(539,000)	-5.91%
Total Liabilities	<u>9,195,876</u>	<u>9,839,360</u>	<u>(643,484)</u>	-6.54%
<b>Net Position</b>				
Net Investment				
in Capital Assets	-	-	-	0.00%
Restricted:				
Nonexpendable	4,000,350	3,753,991	246,359	6.56%
Expendable	4,305,219	4,594,874	(289,655)	-6.30%
Unrestricted	3,314,779	3,040,848	273,931	9.01%
Total Net Position	<u>\$ 11,620,348</u>	<u>\$ 11,389,713</u>	<u>\$ 230,635</u>	2.02%

Net Position categories are defined in Note 3 of the Notes to the Financial Statements.

As of June 30, 2020, total Foundation net position was \$11.62 million. The Foundation's largest asset is a capital lease receivable of \$8.62 million, representing 41.40% of total assets. Investments increased \$254 thousand or 3.32%, due primarily to an increase in market value of our endowed funds, investment with UNC Management Company. Other noncurrent assets decreased \$539 thousand due to a decrease of the capital lease receivable.

The Foundation's liabilities totaled \$9.20 million at June 30, 2020. Current liabilities of \$618 thousand and noncurrent liabilities of \$8.58 million consist mainly of bonds payable.

The Foundation's current assets of \$4.28 million covered current liabilities of \$618 thousand, at a ratio of 6.93 (\$6.93 in current assets for every \$1 in current liabilities).

At June 30, the Foundation had a liability for bonds payable of \$9.12 million. Bonds payable is the Foundation's largest liability, representing 99.14% of total Foundation's liabilities. The bonds will be repaid by a capital lease with the University.

### **Statement of Revenues, Expenses, and Changes in Net Position**

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. The utilization of long-lived assets, referred to as capital assets, is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

The change in total net position as presented on the Condensed Statement of Net Position is based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Position. The purpose of the statement is to present the revenues received by the Foundation, both operating and nonoperating, the expenses paid by the Foundation, operating and non-operating, and any other revenues, expenses, and any gains and/or losses received or spent by the Foundation.

Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the Foundation. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the Foundation. Nonoperating revenues are revenues received for which goods and services are not provided.



**Condensed Statement of Revenues, Expenses, and Changes in Net Position**

	<b>2020</b>	<b>2019</b>	<b>Increase/ (Decrease)</b>	<b>Percent Change</b>
<b>Operating Revenues</b>				
Operating Revenues	\$ 1,202,815	\$ 1,203,764	\$ (949)	-0.08%
Sales and Services	3,096	4,693	(1,597)	-34.03%
Total Revenues	<u>1,205,911</u>	<u>1,208,457</u>	<u>(2,546)</u>	-0.21%
<b>Operating Expenses</b>				
Salaries and Benefits	131,399	126,569	4,830	3.82%
Supplies and Materials	58,290	118,209	(59,919)	-50.69%
Utilities	274,404	237,902	36,502	15.34%
Services	530,888	686,919	(156,031)	-22.71%
Total Operating Expenses	<u>994,981</u>	<u>1,169,599</u>	<u>(174,618)</u>	-14.93%
Operating Income	<u>210,930</u>	<u>38,858</u>	<u>172,072</u>	442.82%
<b>Nonoperating Revenues (Expenses)</b>				
Investment Income (Loss)	458,593	825,872	(367,279)	-44.47%
Noncapital Gifts	190,671	259,866	(69,195)	-26.63%
University Support	(609,092)	(485,572)	(123,520)	25.44%
Interest Expense	<u>(266,826)</u>	<u>(280,543)</u>	<u>13,717</u>	-4.89%
Net Nonoperating Revenues (Expenses)	<u>(226,654)</u>	<u>319,623</u>	<u>(546,277)</u>	-170.91%
Additions to Endowments	<u>246,359</u>	<u>241,006</u>	<u>5,353</u>	2.22%
Increase in Net Position	230,635	599,487	(368,852)	-61.53%
<b>Net Position</b>				
Beginning of Year	11,389,713	10,790,226	599,487	5.56%
End of Year	<u>\$ 11,620,348</u>	<u>\$ 11,389,713</u>	<u>\$ 230,635</u>	2.02%

The Condensed Statement of Revenues, Expenses, and Changes in Net Position shows an increase in net position of \$231 thousand for the fiscal year. The Housing Foundation has entered into a lease agreement with Fayetteville State University whereby the University will lease the capital assets from the Housing Foundation for a period ending November 1, 2039. The capital lease is subject to a base rental which constitutes the portion of the rental payments equal to the principal and interest requirement on the bond purchase. In addition, there is additional rental revenue to cover operating expenses. The yearly lease is \$1,995,752 and is subject to an annual increase not to exceed the increase in the Consumer Price Index for the preceding year and in no case more than 3%.

Total operating revenues decreased \$2 thousand or 0.21% in fiscal year 2020, as a result of the debt service requirements.

Operating expenses decreased \$175 thousand or 14.93% due primarily to a decrease in general maintenance requirements for UPA in FY20. Service costs decreased \$156

thousand or 22.71% due to decreased general service and maintenance costs. Supplies and Materials decreased \$60 thousand or 50.69% due to decreased non capitalized equipment purchases.

The Foundation’s Endowment is invested with UNC Management Company. In FY20 our investment income decreased \$367 thousand or 44.47% due primarily to market returns of 2.30% for the fiscal year. Noncapital gifts decreased by \$69 thousand or 26.63% due to decreased donations into general scholarships. University support increased by \$124 thousand or 25.44% due to increased general scholarship awards.

Additions to endowments increased \$5 thousand or 2.22% due to an increase in gifts designated to Endowed Scholarships.

There were no new capital projects for the fiscal year 2020, however there is an ongoing focus to continue to complete necessary repairs and maintenance each fiscal year to keep UPA in great condition.

**Long-Term Debt Activities**

The Foundation incurred long-term debt to finance the construction, equipping, and furnishing of UPA. As shown in the table below, the Foundation’s long-term debt is \$9,117,000 as of June 30, 2020. For detailed information about long-term debt, see Note 9 of the Notes to the Financial Statements.

	2020	2019	Increase/ (Decrease)
Total Long-Term Liabilities- Bonds Payable	\$ 9,117,000.00	\$ 9,641,000.00	\$ (524,000.00)

**Factors Impacting Future Periods**

The Foundation is committed to ensuring UPA, operated through the Housing Foundation, is a top choice among students. The execution of the capital lease between the University and the Housing Foundation, which is effective until November 1, 2039, provides the resources necessary to maintain UPA as the housing of choice for students attending the University. Considering these factors, management believes that the Foundation is well positioned to fulfill its mission.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC. AND SUBSIDIARY**

**Consolidated Statement of Net Position**

**June 30, 2020**

**(With comparative totals as of June 30, 2019)**

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 2,830,729	\$ 2,664,183
Restricted cash	844,543	1,142,756
Accrued interest receivable	43,802	46,320
Current portion of pledges receivable, net of discount	25,503	34,368
Current portion of capital lease	539,000	524,000
Total current assets	<u>4,283,577</u>	<u>4,411,627</u>
Noncurrent assets:		
Capital lease receivable, net of current portion	8,578,000	9,117,000
Pledges receivable, net of discount and allowance for uncollectible pledges	40,553	40,494
Endowment investments	7,394,324	7,140,182
Investments - land held	519,770	519,770
Total noncurrent assets	<u>16,532,647</u>	<u>16,817,446</u>
Total assets	<u>\$ 20,816,224</u>	<u>\$ 21,229,073</u>
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	\$ 35,074	\$ 152,040
Interest payable	43,802	46,320
Long-term liabilities, current portion	539,000	524,000
Total current liabilities	<u>617,876</u>	<u>722,360</u>
Non-current liabilities:		
Long-term liabilities, net of current portion	<u>8,578,000</u>	<u>9,117,000</u>
Total non-current liabilities	<u>8,578,000</u>	<u>9,117,000</u>
Total liabilities	<u>9,195,876</u>	<u>9,839,360</u>
<b>NET POSITION</b>		
Restricted for:		
Nonexpendable:		
Fayetteville State University Foundation	4,000,350	3,753,991
Expendable:		
Fayetteville State University Foundation	4,305,219	4,594,874
Unrestricted:		
Fayetteville State University Foundation	509,495	519,615
Subsidiary - FSU Housing Foundation	2,805,284	2,521,233
Total net position	<u>\$ 11,620,348</u>	<u>\$ 11,389,713</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC. AND SUBSIDIARY**  
**Consolidated Statement of Revenues, Expenditures, and Changes in Net Position**  
**For the Fiscal Year ended June 30, 2020**  
**(With Comparative Totals for the Year Ended June 30, 2019)**

	2020	2019
<b>REVENUES</b>		
Operating revenues:		
Rent revenue	\$ 1,202,815	\$ 1,203,764
Sales and services	3,096	4,693
Total operating revenues	1,205,911	1,208,457
 <b>EXPENSES</b>		
Operating expenses:		
Salaries and benefits	131,399	126,569
Supplies	58,290	118,209
Utilities	274,404	237,902
Other current services	530,888	686,919
Total operating expenses	994,981	1,169,599
 Operating income (loss)	210,930	38,858
 <b>NONOPERATING REVENUES (EXPENSES)</b>		
Noncapital gifts	190,671	259,866
University support	(609,092)	(485,572)
Investment income (net of investment expense)	458,588	825,872
Interest and fees on debt an capital leases	(266,821)	(280,543)
Net nonoperating revenues (expense)	(226,654)	319,623
 Additions to endowments	246,359	241,006
 Increase (decrease) in net position	230,635	599,487
 Beginning net position	11,389,713	10,790,226
 Ending net position	\$ 11,620,348	\$ 11,389,713

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC. AND SUBSIDIARY**  
**Consolidated Statement of Cash Flows**  
**For the Fiscal Year ended June 30, 2020**  
**(With Comparative Totals for the Year Ended June 30, 2019)**

	<b>2020</b>	<b>2019</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Received from rents and sales and services	\$ 1,205,911	\$ 1,208,457
Payments to vendor and suppliers	(1,111,947)	(1,046,140)
Net cash provided (used) by operating activities	93,964	162,317
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>		
Additions to permanent endowments	246,359	241,006
Noncapital gifts	199,477	278,311
University support	(609,092)	(485,572)
Net cash provided (used) by noncapital financing activities	(163,256)	33,745
<b>CASH FLOWS FROM CAPITAL FINANCING AND RELATED ACTIVITIES</b>		
Principal paid on long-term capital liabilities	(524,000)	(509,000)
Payments received on capital lease	524,000	509,000
Purchase of land	-	(43,848)
Interest and fees on capital debt and leases	(269,339)	(282,988)
Net cash provided (used) by capital financing activities	(269,339)	(326,836)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest income	288,167	340,883
Unrealized gains on investments	172,939	-
Transfer from (to) endowment investments	(254,142)	(232,780)
Net cash provided (used) by investing activities	206,964	108,103
Net increase (decrease) in cash and cash equivalents	(131,667)	(22,671)
Balances - beginning of year	3,806,939	3,829,610
Balances - end of year	\$ 3,675,272	\$ 3,806,939

The accompanying notes to the consolidated financial statements are an integral part of these statements.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC. AND SUBSIDIARY**  
**Consolidated Statement of Cash Flows (Continued)**  
**For the Fiscal Year ended June 30, 2020**  
**(With Comparative Totals for the Year Ended June 30, 2019)**

Reconciliation of net operating income (loss) to net cash provided  
(used) by operating activities:

Operating income (loss)	\$ 210,930	\$ 38,858
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:		
Changes in assets and liabilities:		
Change in accrued interest receivable	2,518	2,445
Change in interest payable	(2,518)	(2,445)
Change in accounts payable	(116,966)	123,459
	<u>\$ 93,964</u>	<u>\$ 162,317</u>

Noncash investing, noncapital, capital & financing activities:

Change in fair value of investments	\$ 254,142	\$ 720,214
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Reconciliation of cash and cash equivalents

Current assets		
Cash and cash equivalents	2,830,729	2,664,183
Restricted cash	844,543	1,142,756
	<u>\$ 3,675,272</u>	<u>\$ 3,806,939</u>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY

### Notes to the Consolidated Financial Statements For the Year Ended June 30, 2020 and 2019

#### NOTE 1 – NATURE OF ORGANIZATION

Fayetteville State University Foundation, Inc. (Foundation) is a separate and distinct entity from Fayetteville State University. It was chartered by the State of North Carolina and has its own board of directors. Its purpose is to raise and disburse funds for programs that will further the educational purposes of Fayetteville State University.

The Foundation, through a wholly owned subsidiary, The Fayetteville State University Housing Foundation, LLC, operates a student housing facility.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of the significant accounting policies of Fayetteville State University Foundation Inc., and Subsidiary is presented to assist in understanding the Foundation's financial statements. The consolidated financial statements and notes to the consolidated financial statements are representation of the Foundation's management who is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB) and have been consistently applied in the preparation of the consolidated financial statements.

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis* – for State and Local Governments, as amended by GASB Statement No. 35, *Basic Financial Statement – and Management's Discussion and Analysis – for Public College and Universities*, the full scope of the Foundation's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the Foundation does not apply Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless the GASB amends its pronouncements to specifically adopt FASB pronouncements issued after that date.

##### Basis of Accounting

The consolidated financial statements of the Foundation are prepared using the economic resource management focus and the accrual basis of accounting by recognizing revenues when earned and expenses when an obligation has been incurred, regardless of the timing of cash flows. Support that is restricted by the donor is reported as an increase in unrestricted net position if the restriction expires with the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in restricted net position depending on the nature of the restriction. When a restriction expires, restricted net position is reclassified to unrestricted net position.

##### Basis of Consolidation

The consolidated financial statements include the accounts of Fayetteville State University Housing Foundation, LLC. The Foundation is the sole member of the LLC. All significant intercompany transactions have been eliminated.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Cash and Cash Equivalents

This classification includes cash on deposit with fiscal agents, and deposits held by the State Treasurer in the Short-Term Investment Fund. The Short-Term Investment Fund maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty. In addition, the Foundation from time-to-time places excess cash into certificates of deposit.

Receivables

Receivables consist of accrued interest and pledges receivable. Receivables are recorded net of estimated uncollectible amounts.

Capital Assets

Capital assets are stated at cost at date of acquisition or acquisition value at date of donation in the case of gifts. Donated capital assets acquired prior to July 1, 2015 are stated at fair value as of the date of acquisition. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The Foundation capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year except for intangible assets which are capitalized with the value or cost is \$100,000 or greater and internally generated software which is capitalized when the value or cost is \$1,000,000 or greater.

Impairment of Assets

Accounting for the impairment or disposal of long-lived assets requires that long-lived assets be held and reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. As of June 30, 2020 and 2019, management determined that no indicators of impairment existed.

Noncurrent Long-Term Liabilities

Noncurrent long-term liabilities include principal amounts of bonds payable that will not be paid with the next fiscal year.

Restricted Position

Certain resources are reported as restricted position because restriction on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operation and are reported as restricted include resources restricted or designated for the acquisition or construction of capital assets and resources legally segregated for the payment of principal and interest as required by debt covenants.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Revenues and Expense Recognition

The Foundation classifies its revenues and expenses as its operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in net Position. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the Foundation's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions that represent subsidies or gifts to the Foundation, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

Income Taxes

The Foundation is a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). The Foundation files federal Form 990, Return of Organization Exempt from Income Tax each fiscal year ending June 30. The Foundation has been determined not to be a private foundation within the meaning of Section 509(a) of the IRC. The Foundation is a subsidiary of Fayetteville State University Foundation, Inc. and files a consolidated Federal information return. There was no unrelated business income for the year ended June 30, 2020 and 2019.

On July 1, 2010, the Foundation adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Foundation's financial condition, results of operations or cash flows. Accordingly, the Foundation has not recorded any reserves, or related accruals for interest and penalties for income tax positions at June 30, 2020 and 2019.

The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Foundation believes it is no longer subject to income tax examinations for years prior to 2016.

The Foundation's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 3 - SUBSIDIARY INFORMATION**

In August 2001, Fayetteville State University Foundation, Inc. formed a wholly owned subsidiary named The Fayetteville State University Housing Foundation, LLC, whose purpose is to own and manage off-campus housing for students of Fayetteville State University. The Foundation issued \$14,950,000 in tax-exempt revenue bonds in October 2001 to finance the purchase and construction of several housing units. During the fiscal year ending June 30, 2017 the Series 2001 bonds were refunded and replaced with Series 2017 Student Housing Facilities Revenue Refunding Bond for \$10,150,000. Repayment of debt will be from rental revenue. Balances from the June 30, 2020 and 2019 statement of net position of the subsidiary have been included in the Foundation’s consolidated statement of net position. In addition, balances from the subsidiary’s statement of revenues, expenses, and changes in net position for the year ended June 30, 2020 and 2019 are included in the Foundation’s consolidated statement of revenues, expenses, and changes in net position.

**NOTE 4 - DEPOSITS AND INVESTMENTS**

The Foundation is required by disclosure, information about financial instruments with off-balance sheet risk and financial instruments with concentrations of credit risk. In addition, the Foundation is required to disclose significant concentrations of credit risk regardless of the degree of risk. The Foundation maintains balances at one financial institution, which is secured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2020 and 2019, the bank balances totaled \$2,660,721 and \$2,485,905, of which \$2,410,721 and \$2,235,905 were uninsured.

In addition, the Foundation had \$844,543. and \$1,142,600 in certificates of deposit at June 30, 2020 and 2019.

Investments are presented in the financial statements at fair market value. Investments earned realized and unrealized gains (losses) of \$172,939 during the year ended June 30, 2020 and incurred management fees of \$36,549. Investments earned realized and unrealized gains (losses) of \$519,951 during the year ended June 30, 2019 and incurred management fees of \$33,540 Investments within the account are composed of the following at June 30:

	2020		
	Cost	Market	Unrealized Appreciation
UNC Investment Fund, LLC	\$ 4,102,701	\$ 7,394,324	\$ 3,291,623
	2019		
	Cost	Market	Unrealized Appreciation
UNC Investment Fund, LLC	\$ 4,033,264	\$ 7,140,182	\$ 3,106,918

## FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY

### Notes to the Consolidated Financial Statements For the Year Ended June 30, 2020 and 2019

#### NOTE 4 - DEPOSITS AND INVESTMENTS (Continued)

At June 30, 2020 and 2019 the Foundation's investments include \$7,394,324 and \$7,140,182, respectively, which represents the Foundation's equity position in the UNC Investment Fund, LLC (UNC Investment Fund). The UNC Investment Fund is an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating and is not subject to any regulation oversight. Investment risks associated with the UNC Investment Fund are included in audited financial statements of the UNC Investment Fund, LLC which may be obtained from the UNC Management Company, Inc., 1400 Environ Way, Chapel Hill, NC 27517 or can be accessed on the Fund's website at <https://uncmc.unc.edu/the-fund/> in the annual report section.

At June 30, 2020 and 2019, the amount shown on the Statement of Net Position as cash and cash equivalents includes \$170,008 and \$178,433, respectively, which represents the Foundation's equity position in the State Treasurer's Short Term Investment Fund (STIF). The STIF (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission or subject to any other regulatory oversight and does not have a credit rating) had a weighted average maturity of 1.4 years as of June 30, 2020. Assets and shares of the STIF are valued at fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's STIF) are included in the North Carolina Department of State Treasurer Investment Programs separately issued audit report. This separately issued report can be obtained from the Department of State Treasurer, 3200 Atlantic Avenue, Raleigh, NC 27604 or can be accessed from the Department of State Treasurer's website at <https://www.nctreasurer.com/> in the audited financial statements section.

Investments also include donated land. At June 30, 2020, land value totaled \$519,770.

#### NOTE 5 - FAIR VALUE MEASUREMENTS

To the extent available, the Foundation's investment are recorded at fair value as of June 30, 2020. GASB Statement No. 72, Fair Value Measurement and Application, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This statement establishes a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Inputs are used in applying the various valuation techniques and take into account the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, interest and yield curve data, and other factors specific to the financial instrument. Observable inputs reflect market data obtained from independent sources. In contrast, unobservable inputs reflect the entity's assumptions about how market participants would value the financial instrument. Valuation techniques should maximize the use of observable inputs to the extent available.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used for financial instruments measured at fair value on a recurring basis:

Level 1 – Investments whose values are based on quoted prices (unadjusted) for identical assets in active markets that an entity can access at the measurement date.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 5 - FAIR VALUE MEASUREMENTS (Continued)**

Level 2 – Investments with inputs – other than quoted prices included within Level 1 – that are observable for an asset, either directly or indirectly.

Level 3 – Investments classified as level 3 have unobservable inputs for an asset and may require a degree of professional judgement.

The following table summarizes the Foundation’s investments, including the Short-Term Investment Fund, within the fair value hierarchy at June 30, 2020:

	2020			
	Level 1	Level 2	Level 3	Total
<b>Investments by fair value level</b>				
Investment in real estate	\$ -	\$ -	\$ 519,770	\$ 519,770
Short-term investment fund	170,008	-	-	170,008
Certificates of deposit	844,543	-	-	844,543
UNC Investment Fund	7,394,324	-	-	7,394,324
	<u>\$ 8,408,875</u>	<u>\$ -</u>	<u>\$ 519,770</u>	<u>\$ 8,928,645</u>

	2019			
	Level 1	Level 2	Level 3	Total
<b>Investments by fair value level</b>				
Investment in real estate	\$ -	\$ -	\$ 519,770	\$ 519,770
Short-term investment fund	178,433	-	-	178,433
Certificates of deposit	1,142,600	-	-	1,142,600
UNC Investment Fund	7,140,182	-	-	7,140,182
	<u>\$ 8,461,215</u>	<u>\$ -</u>	<u>\$ 519,770</u>	<u>\$ 8,980,985</u>

Short-Term Investment Fund

Ownership interest of the STIF is determined on a fair market valuation basis as of fiscal year end in accordance with STIF operating procedures. Valuation of the underlying assets is performed by the custodian. Pool investments are measured at fair value in accordance with GASB 72. The University’s position in the pool is measured and reported at fair value.

UNC Investment Fund

Ownership interests of the UNC Investment Fund are determined on a market unit valuation basis each month and in accordance with the UNC Investment Fund’s operation procedures. Valuation of the underlying assets is performed by the custodian. Pool investments are measured at fair value in accordance with GASB 72. The Foundation’s position in the pool is measured and reported at fair value.

Investments in Real Estate

The Foundation currently holds parcels of land for resale valued at \$519,770. This investment is classified in level 3. The real estate was donated to the Foundation to be sold. The fair value is initially determined by donor appraisal. The investment is periodically measured at fair value by comparing it to comparative sales, county property tax values, and/or tentative asking prices.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 6 - PROMISES TO GIVE**

Promises to give receivable in years exceeding one year from the Foundation's fiscal year end date are adjusted to fair value using a risk-adjusted interest rate factor determined at June 30 of the year in which the pledge was received. The interest rate, so determined, that was used for this purpose is 4%. Unconditional promises to give at June 30, 2020 and 2019 are reported as follows:

	<u>2020</u>	<u>2019</u>
Total promises to give	\$ 76,510	\$ 85,726
Less:		
Allowance for uncollectible pledges	(4,591)	(5,144)
Discount to present value	<u>(5,863)</u>	<u>(5,720)</u>
Promises to give restricted for endowment scholarships, net	<u>\$ 66,056</u>	<u>\$ 74,862</u>

Of the total promises to give at June 30, 2020, \$26,510 is due within one year, with the remaining \$50,000 over the next three years.

**NOTE 7 - HOUSING FOUNDATION, LLC LEASE AGREEMENT**

Effective February 15, 2017, the State of North Carolina entered a lease agreement with Fayetteville State University Foundation, LLC, whereby the State will lease the capital assets from Fayetteville State University Foundation, LLC, for a period ending November 1, 2039. The lease includes a purchase option of \$1 plus the amount then necessary to pay the Bank any amount remaining outstanding with respect to the Advance under the Bond Purchase and Loan Agreement. The lease has been classified as a capital lease. As a result, there is sale of assets in exchange for the capital lease receivable. The capital lease portion is a base rental which constitutes the portion of the rental payments equal to the principal and interest requirement on the bond purchase. In addition, there is additional rentals to cover operating expenses defined in the Use Agreement. The yearly lease is \$1,995,752 to be increase by an amount not to exceed the increase in the Consumer Price Index with an annual cap of 3%.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements**

**For the Year Ended June 30, 2020 and 2019**

**NOTE 7 - HOUSING FOUNDATION, LLC LEASE AGREEMENT (Continued)**

Capital lease obligations relating to the lease of capital assets are recorded at the present value of the minimum lease payments. Future minimum lease payments under the capital lease obligation consist of the following at June 30, 2020:

<u>Year ended June 30:</u>	<u>Amount</u>
2021	\$ 792,028
2022	791,405
2023	791,337
2024	791,352
2025	790,818
2026 and after	<u>7,105,977</u>
Total minimum lease payments	11,062,917
Amount representing interest at 2.82%	<u>1,945,917</u>
Present value of future lease payments	<u>\$ 9,117,000</u>

In addition to the base capital lease payments, stated above, as noted the Housing Foundation will receive minimum rental payments of \$1,995,752 per year. The additional minimum lease payments to be received, net of the base payments noted above are as follows at June 30, 2020:

<u>Year ended June 30:</u>	<u>Amount</u>
2021	\$ 1,203,724
2022	1,204,347
2023	1,204,415
2024	1,204,400
2025	1,204,934
2026 and after	<u>18,838,799</u>
Total minimum lease payments	<u>\$ 24,860,619</u>

The Housing Foundation recognized additional rent revenue of \$1,202,815 and \$1,203,764 for the years ended June 30, 2020 and 2019, respectively.

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 8 - OBLIGATION BONDS**

In October 2001, Fayetteville State University Foundation, LLC sold \$14,950,000 in Series 2001 tax-exempt Revenue Bonds. These bonds were dated October 1, 2001, and bear interest from that date. Interest is paid monthly. The principal on the bonds was paid annually in November. The maturity of the bonds was to be from 2002 to 2033. The issuance of the bonds was to provide funds for the construction, equipping and furnishing a new student housing facility to be located on the Fayetteville State University campus. The construction took place through Fayetteville State University Foundation, LLC (an affiliate of Fayetteville State University), and be repaid from a lease with the University.

During the prior year the Series 2001 bonds were refunded and replaced with Series 2017 Student Housing Facilities Revenue Refunding Bond. The total bond issued is \$10,150,000. Bond interest is 2.82% with interest payable semi-annually. Principle is payable starting November 1, 2018 and payable annually through November 2033.

Annual requirements to pay principal and interest on the long-term obligations at June 30, 2020, are as follows:

<u>Year ended June 30:</u>	<u>Annual Requirements</u>	
	<u>Principal</u>	<u>Interest</u>
2021	\$ 539,000	\$ 253,028
2022	554,000	237,405
2023	570,000	221,337
2024	586,000	205,352
2025	603,000	187,818
2026 and after	6,265,000	840,977
Total	<u>\$ 9,117,000</u>	<u>\$ 1,945,917</u>

**NOTE 9 - LONG-TERM LIABILITIES**

A summary of changes in the long-term liabilities for the year ended June 30, 2020, is presented as follows:

	<u>Balance July 01, 2019</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance June 30, 2020</u>	<u>Current Portion</u>
Revenue bonds payable	\$ 9,641,000	\$ -	\$ (524,000)	\$ 9,117,000	\$ 539,000

**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 10 - LONG-TERM LIABILITIES**

The Foundation was indebted for revenue bonds payable for the purpose shown below:

	Series	Interest Rate/ Ranges	Final Maturity Date	Original Amount of Issue	Principal Paid Through June 30, 2020	Principal Outstanding June 30, 2020
<u>Revenue Bonds Payable:</u>						
Student Housing Project	2017	2.820%	11/01/2033	\$ 10,150,000	\$ 1,033,000	\$ 9,117,000

**NOTE 11 - NET POSITION**

The Foundation reports four classes of net position: net investment in capital assets, restricted net position-nonexpendable, restricted net position-expendable, and unrestricted net position..

Net Investment in Capital Assets

Net investment in capital assets represents the Foundation’s total investment in capital assets, net of outstanding liabilities related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets.

Restricted Net Position – Nonexpendable

Nonexpendable restricted net position includes endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Position – Expendable

Expendable restricted net position includes resources for which the Foundation is legally or contractually obligated to spending in accordance with restriction imposed by external parties.

Restricted net position - expendable includes the following:

	2020	2019
Endowment restricted net assets	\$ 3,554,745	\$ 3,642,530
Other non endowment net assets	750,474	952,344
Total restricted net position - expendable	<u>\$ 4,305,219</u>	<u>\$ 4,594,874</u>

Unrestricted Net Position

Unrestricted net position includes resources derived from unrestricted gifts and interest income.

**NOTE 12 - RISK MANAGEMENT**

The Foundation is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to contractors; and natural disasters. These exposures to loss are handled via a combination of methods, including purchase of commercial insurance and self-retention of certain risks.



**FAYETTEVILLE STATE UNIVERSITY FOUNDATION, INC., AND SUBSIDIARY**

**Notes to the Consolidated Financial Statements  
For the Year Ended June 30, 2020 and 2019**

**NOTE 13 - RELATED PARTY TRANSACTIONS**

The Foundation made a donation to Fayetteville State University of \$609,092 and \$485,572, respectively during the years ended June 30, 2020 and 2019 to be used by the University for scholarships.

**NOTE 14 - ENDOWMENT SPENDING POLICY AND REINVESTED ENDOWMENT INCOME**

Investment and spending of endowment net assets are subject to and restricted by G.S. 36E “Uniform Prudent Management of Institutional Funds Act” (UPMIFA) and any requirements placed on them by contract or donor agreements.

The composition of endowment net position and changes in net position as of June 30, 2020 and 2019 are as follows:

	Restricted Net Position - Expendable	Restricted Net Position - Nonexpendable	Total
Balance at July 1, 2018	\$ 3,315,240	\$ 3,512,985	\$ 6,828,225
Contributions	-	241,006	241,006
Interest income	9,701	-	9,701
Appreciation	519,951	-	519,951
Fees	(33,540)	-	(33,540)
Program expenditures	(168,822)	-	(168,822)
Balance at June 30, 2019	<u>3,642,530</u>	<u>3,753,991</u>	<u>7,396,521</u>
Contributions	-	246,359	246,359
Interest income	6,029	-	6,029
Appreciation	183,864	-	183,864
Fees	(36,549)	-	(36,549)
Program expenditures	(241,129)	-	(241,129)
Balance at June 30, 2020	<u>\$ 3,554,745</u>	<u>\$ 4,000,350</u>	<u>\$ 7,555,095</u>

**NOTE 15 - SUBSEQUENT EVENTS**

Management has evaluated subsequent events to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through August 21, 2020 which is the date the financial statements were available to be issued.

As of the date of issuance of the Foundation’s audit, there is a pandemic situation regarding the COVID-19 virus. The Foundation is monitoring the effect of this pandemic on its financial operations. At this time, management has evaluated the situation and had concluded no additional disclosures are warranted.

# SHARPE PATEL PLLC

## Certified Public Accountants

### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors  
Fayetteville State University Foundation Inc., and Subsidiary  
Fayetteville, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Fayetteville State University Foundation Inc., and Subsidiary (a nonprofit organization), which comprise the statement of net position as of and for the year ended June 30, 2020, and the related consolidated statement of revenues, expenses, and changes in net position, and consolidated statement of cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated August 21, 2020.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Fayetteville State University Foundation Inc., and Subsidiary's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of ABC Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of Fayetteville State University Foundation Inc., and Subsidiary's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Fayetteville State University Foundation Inc., and Subsidiary's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Sharpe Patel PLLC*

Raleigh, North Carolina  
August 21, 2020